

Alabhya Vaibhav

Product Manager | GenAI, B2B SaaS Platforms and Data Products

Bengaluru, India | +91-9078025169 | alabhya.vaibhav1997@gmail.com

LinkedIn: linkedin.com/in/alabhya-vaibhav | Portfolio: offmydesk.lol | GitHub: github.com/AlabhyaVaibhav

SUMMARY

Product Manager with 7+ years across product, analytics and software engineering. Builds and scales AI-powered B2B platforms from customer discovery to launch and adoption, with engineering, design, customer success and sales.

EXPERIENCE

Product Manager, Worker Safety Apr 2026 – Present
Itron Bengaluru, India

- Built Anton, an internal AI tool that runs the end-to-end product lifecycle from discovery to delivery across product, design, engineering and customer success; its internal alpha saved ~\$12K in 6 months.
- Built a PR review bot that reviews or authors ~40% of merged PRs, moving the team to an AI-driven SDLC.
- Leading the worker safety app's AI stack from ideation to MVP and V1, expected to add 5–10% revenue via upsells.
- Shaping a new incident management offering, a ~\$5B market within worker safety.

CommercelQ Bengaluru, India
Product Manager, Platform Mar 2023 – Apr 2026

- Led development of the Omni Channel AI Insights Platform (Ally), driving new ARR growth and strengthening GDR positioning by surfacing AI-driven recommendations.
- Launched a cross-product reporting platform with automated decks, reducing manual reporting effort by 79%, saving ~\$500K annually and freeing CSMs for strategic customer engagements.
- Owned the end-to-end transition from legacy user management to a modular RBAC and user management system, unifying product offerings on one platform and boosting adoption 10% QoQ.
- Ran customer discovery, launched 4 new features and set up adoption tracking to guide roadmap decisions.

Senior Product Analyst, Professional Services Oct 2022 – Mar 2023

- Co-led a strategy and planning product that enabled product-led growth, improving prospect conversion rates 3x.
- Became the Amazon Marketing Cloud SME, leading strategic customer engagements that expanded the product suite.

Product Analyst, Data Platform Jun 2021 – Oct 2022

- Delivered strategic reporting for a global beverage company's tentpole campaigns, securing \$400K in net new ARR.
- Launched a one-page reporting product that standardised client reporting, saving ~5,000 analyst hours a year.

Business Analyst, Store Insights Apr 2020 – Jun 2021
Soroco Bengaluru, India

- Built an LDA topic-modelling framework to cluster business-critical emails, enabling process mining and automation.
- Delivered customer-facing reports and automation strategies that informed clients' operational decisions.

Full Stack Developer, Quikr Jobs Oct 2018 – Apr 2020
Quikr Bengaluru, India

- Built a Progressive Web App to run third-party associate operations end to end, driving a 15% revenue increase.
- Launched a classified ad category for recruiters to schedule and manage interviews, unlocking ~\$150K annual revenue.

IoT Research Intern, Labs May 2018 – Aug 2018
McKinsey & Company Gurgaon, India

- Built real-time facial recognition and sensor data pipelines on AWS Kinesis, Lambda and DynamoDB.

SKILLS

Product: Product Strategy and Roadmap, Product Lifecycle Management, Generative AI and LLM Integration, Go-to-Market (GTM) Strategy, Customer Research and Product Discovery, A/B Testing and Experimentation, UX Design, Data Analytics, Platform Optimisation, Stakeholder Management, Cross-Functional Leadership

Analytics: SQL, Databricks, Tableau, Excel, Google Analytics, Heap

Tools: Jira, Confluence, Productboard, Figma, Miro, Lovable, Claude, ChatGPT, AWS, API Integrations, Jenkins

EDUCATION

B.Tech, Computer Science and Engineering | KIIT University, Bhubaneswar | CGPA 8.5/10 2015 – 2019

ACHIEVEMENTS

- Placed 2nd in the company-wide AI hackathon at CommercelQ.
- Won 4 quarterly recognition awards at CommercelQ.